SEA AIR SPACE

Navy Buying Command Highlights Panel

RDML Thomas J. Kearney
Director: Acquisition, Commonality, and Expeditionary Warfare (SEA 06)
Mission:
We design, build, deliver and maintain ships and systems on time, on cost for the United States Navy.

Vision:
We are the Nation’s team accountable for the health of its Navy
• We must purposefully operate to ensure the U.S. Navy can protect and defend America.
• We must be supported by a modern, efficient industrial base.
• We must be a world-class employer of choice that inspires innovation.
• We must set the value-added standard for acquisition, engineering, business and maintenance.
Circle of Acquisition: Government, Small Business and Large Business
**Improving Small Business Engagement**

**Problem**
Weak Ties Between Small Business and Government

**Opportunity**
Ensure Government Leadership knows that Open engagement with Small Business is:
- Allowed-
- Encouraged-
- Valuable-

False sense of legalistic rules prevents full engagement between Government and Small Business

Key to getting the most value from Small Business is to Increase Communications

**SEA 06 Applied Innovation for Affordability**
“Tapping Into Small Business in a Big Way”

- PEOs Required to Formulate Small business Strategy
- Place Deputy Program Managers in the Role of Small Business Advocate
- Promote Small Business Participation as Prime Contractors and Sub-Contract Provisions
- SBIR and STTR Requires Unique Consideration
DoD 5000.02 Instruction

- SBIR/STTR’s Need to be Tied into All Major Acquisition Programs (ACAT I-IV)
  - Programs Managers will Establish SBIR/STTR Goals
  - For $100M+ Contracts, SBIR/STTR Subcontracting Plans are Required
  - SBIR/STTR Data Needs to be Collected, Reported, and is Reviewed at every Milestone
NAVSEA Located in Your Backyard

- **New Jersey**
  - AEGIS Technical Representative
- **Pennsylvania**
  - NSWC Ship Systems Engineering Station
  - Naval Sea Logistics Center
  - Navy Foundry and Propeller Center
- **Rhode Island**
  - NUWC Headquarters
  - NUWC Newport
- **South Carolina**
  - Naval Nuclear Power Training Unit
- **Virginia**
  - Norfolk Naval Shipyard
  - SUPSHIP Newport News
  - NSWC Dahlgren
  - Combat Direction Systems Activity
  - Surface Combat Systems Center
  - AEGIS Ballistic Missile Defense Commander Naval Regional Maintenance Center
  - Norfolk Ships Support Activity
  - Surface Maintenance Engineering Planning Program
- **Washington**
  - Puget Sound Naval Shipyard & Intermediate Maintenance Facility
  - NUWC Keyport

Fiscal Year 2014 WFC SB Spend: $1.3B around 33% of total WFC Spend
Points of Contact

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