



# NAVFAC Small Business

**Bianca Henderson, Director, Office Small  
Business Programs**

**30 July 2020**

# NAVFAC OSBP HQ



## Naval Facilities Engineering Command (NAVFAC) Mission:

NAVFAC is the Naval Shore and Expeditionary Systems Command that plans, builds, and maintains sustainable facilities, delivers environmental, utilities and other base services, and acquires and manages expeditionary combat force systems and equipment.

Ms. Bianca Henderson  
OSBP Director  
(202) 685-9129

[bianca.d.henderson@navy.mil](mailto:bianca.d.henderson@navy.mil)  
[https://www.navfac.navy.mil/  
products\\_and\\_services/sb.html](https://www.navfac.navy.mil/products_and_services/sb.html)

FY19 Top 5 Small Business Execution- NAVFAC	
NAICS	FY19 SB Awards (\$M)
236220: COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$1,822
561210: FACILITIES SUPPORT SERVICES	\$428.4
541330: ENGINEERING SERVICES	\$221.9
237310: HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	\$202
562910: REMEDIATION SERVICES	\$169.3

# NAVFAC OSBP LANT



## Naval Facilities Engineering Command (NAVFAC) LANT Mission:

NAVFAC is the Naval Shore and Expeditionary Systems Command that plans, builds, and maintains sustainable facilities, delivers environmental, utilities and other base services, and acquires and manages expeditionary combat force systems and equipment.

NAVFAC LANT's Area of Responsibility covers parts of the continental United States, Europe, Africa and Southeast Asia.

Mr. Joseph J. McGrenra  
Deputy Director  
(757) 322-4430

[joseph.mcgrenra@navy.mil](mailto:joseph.mcgrenra@navy.mil)

Ms. Cindy Anderson  
(757) 322-8308

[cynthia.j.anderson@navy.mil](mailto:cynthia.j.anderson@navy.mil)

[https://www.navfac.navy.mil/products\\_and\\_services/sb.html](https://www.navfac.navy.mil/products_and_services/sb.html)

FY19 Top 5 Small Business Execution- LANT	
NAICS	FY19 SB Awards (\$M)
236220: COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$1,021.7
561210: FACILITIES SUPPORT SERVICES	\$298.3
237310: HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	\$124.9
238220: PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS	\$100.2
562910: REMEDIATION SERVICES	\$88.2

# NAVFAC OSBP WASHINGTON



## Naval Facilities Engineering Command (NAVFAC) Mission:

NAVFAC is the Naval Shore and Expeditionary Systems Command that plans, builds, and maintains sustainable facilities, delivers environmental, utilities and other base services, and acquires and manages expeditionary combat force systems and equipment.

Ms. Anna Jiles-Bedenbaugh  
Assistant Deputy Director  
(202) 685-0400

[anna.jiles-bedenbau1@navy.mil](mailto:anna.jiles-bedenbau1@navy.mil)  
[https://www.navfac.navy.mil/  
products\\_and\\_services/sb.html](https://www.navfac.navy.mil/products_and_services/sb.html)

FY19 Top 5 Small Business Execution- WASHINGTON	
NAICS	FY19 SB Awards (\$M)
236220: COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$248.9
561210: FACILITIES SUPPORT SERVICES	\$50.4
237310: HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	\$37.3
561720: JANITORIAL SERVICES	\$25.4
238160: ROOFING CONTRACTORS	\$16.9

# NAVFAC OSBP MID-ATLANTIC



## Naval Facilities Engineering Command (NAVFAC) MID-ATLANTIC Mission:

The NAVFAC Mid-Atlantic Office of Small Business Programs (OSBP) supports the small business community and seeks small businesses with capabilities that support NAVFAC's strategy, built around three lines of efforts: Enable Warfighter Lethality, Maximize Naval Shore Readiness and Strengthen SYSCOM Teams; by partnering to deliver facility, construction, and expeditionary solutions with quality, speed and agility.

Mr. Andres Medina  
Assistant Deputy Director  
(757) 341-0092  
andres.medina@navy.mil  
[https://www.navfac.navy.mil/  
products\\_and\\_services/sb.html](https://www.navfac.navy.mil/products_and_services/sb.html)

FY19 Top 5 Small Business Execution- MIDLANT	
NAICS	FY19 SB Awards (\$M)
236220: COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$428.5
561210: FACILITIES SUPPORT SERVICES	\$75.7
238220: PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS	\$73.2
562910: REMEDIATION SERVICES	\$49.3
541330: ENGINEERING SERVICES	\$44.4

# NAVFAC

## OSBP SOUTHEAST



### Naval Facilities Engineering Command (NAVFAC) Southeast Mission:

We plan, build, and maintain sustainable facilities, expertly delivering engineering, environmental, utilities and acquisition services to our supported commands. We are the engineering link between the shore and the fleet .

Ms. Dawn Brown

Assistant Deputy Director (Acting)

(904) 542-6629

dawn.m.brown@navy.mil

[https://www.navfac.navy.mil/products\\_and\\_services/sb.html](https://www.navfac.navy.mil/products_and_services/sb.html)

### FY19 Top 5 Small Business Execution- SOUTHEAST

NAICS	FY19 SB Awards (\$M)
236220: COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$335.1
561210: FACILITIES SUPPORT SERVICES	\$96.4
237310: HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	\$43.1
62910: REMEDIATION SERVICES	\$24.6
541330: ENGINEERING SERVICES	\$17.9

# NAVFAC OSBP EXWC



## NAVFAC Engineering Expeditionary Warfare Center (EXWC) Mission:

Provide specialized facilities engineering, innovative technology solutions, life cycle management of expeditionary equipment for Navy, Marine Corps, federal agencies and other DoD commands. EXWC work the acquisition life cycle, including science and technology, research, development, test and evaluation, technology transfer and transition and In-Service Engineering (ISE).

Mr. Raymond Brothers  
Deputy Director  
(805) 982-1254

raymond.brothers@navy.mil  
[https://www.navfac.navy.mil/  
products\\_and\\_services/sb.html](https://www.navfac.navy.mil/products_and_services/sb.html)

FY19 Top 5 Small Business Execution- EXWC	
NAICS	FY19 SB Awards (\$M)
541330: ENGINEERING SERVICES	\$64.4
335313: SWITCHGEAR AND SWITCHBOARD APPARATUS MANUFACTURING	\$14.9
488310: PORT AND HARBOR OPERATIONS	\$12.6
541519: OTHER COMPUTER RELATED SERVICES	\$11.9
335312: MOTOR AND GENERATOR MANUFACTURING	\$5.7

# NAVFAC OSBP PACIFIC



## Naval Facilities Engineering Command (NAVFAC) Pacific Mission:

NAVFAC Pacific provides engineering and acquisition expertise to the U.S. Pacific Fleet by serving as the Navy's facilities, installation, and contingency engineers in the Pacific Area.

Ms. Regina Pacqualucci

Deputy Director

(808) 473-0486

[regina.pacqualucci@navy.mil](mailto:regina.pacqualucci@navy.mil)

[https://www.navfac.navy.mil/  
products\\_and\\_services/sb.html](https://www.navfac.navy.mil/products_and_services/sb.html)

FY19 Top 5 Small Business Execution- PACIFIC	
NAICS	FY19 SB Awards (\$M)
236220: COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$800.7
561210: FACILITIES SUPPORT SERVICES	\$130
62910: REMEDIATION SERVICES	\$81.2
237310: HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	\$77
541330: ENGINEERING SERVICES	\$69.7

# NAVFAC OSBP SOUTHWEST



## Naval Facilities Engineering Command (NAVFAC) Southwest Mission:

NAVFAC Southwest mission is to plan, build, and maintain sustainable facilities, that deliver environmental, utilities and other base services.

Mr. Robert Zaccaria  
Asst. Deputy Director  
(619) 532-2375  
robert.zaccaria@navy.mil  
Ms. Jennifer McGuire  
(619) 532-2248  
jennifer.l.mcguire@navy.mil  
[https://www.navfac.navy.mil/  
products\\_and\\_services/sb.html](https://www.navfac.navy.mil/products_and_services/sb.html)

FY19 Top 5 Small Business Execution- SOUTHWEST	
NAICS	FY19 SB Awards (\$M)
236220: COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$267.2
561210: FACILITIES SUPPORT SERVICES	\$91
237310: HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	\$75.7
541330: ENGINEERING SERVICES	\$56.4
237130: POWER AND COMMUNICATION LINE AND RELATED STRUCTURES CONSTRUCTION	\$52.7

# NAVFAC OSBP NORTHWEST



## Naval Facilities Engineering Command (NAVFAC) Northwest Mission:

NAVFAC Northwest mission to strength Navy and Marine Corps readiness worldwide through facilities lifecycle support focused on the Fleet, Fighter and Family. We deliver sustainable, adaptable facilities ; expeditionary capabilities; and contingency response to the Navy Expeditionary Combat Enterprise, all other Warfare and Provider Enterprises, the Marine Corps, Unified Commanders, and DoD Agencies. Our innovation, responsiveness, and agility enable a forward deployed, rotational, and surge capable Navy.

Mr. Jim Niles

Asst. Deputy Director

(360) 315-5440

[james.niles@navy.mil](mailto:james.niles@navy.mil)

[https://www.navfac.navy.mil/](https://www.navfac.navy.mil/products_and_services/sb.html)

[products\\_and\\_services/sb.html](https://www.navfac.navy.mil/products_and_services/sb.html)

### **FY19 Top 5 Small Business Execution- NORTHWEST**

<b>NAICS</b>	<b>FY19 SB Awards (\$M)</b>
236220: COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$218.8
561210: FACILITIES SUPPORT SERVICES	\$18.8
562910: REMEDIATION SERVICES	\$10.5
238160: ROOFING CONTRACTORS	\$7.6
541310: ARCHITECTURAL SERVICES	\$7.3

# NAVFAC OSBP HAWAII



## Naval Facilities Engineering Command (NAVFAC) Hawaii Mission:

NAVFAC Hawaii mission is to plan, build and maintain quality, sustainable facilities, through contracting, engineering, environmental, planning, public works, real estate, and utilities services to supported commands and other federal agency customers in the state of Hawaii.

Mr. Pat Ompad

Asst. Deputy Director

(808) 474-4554

[patrick.ompad@navy.mil](mailto:patrick.ompad@navy.mil)

[https://www.navfac.navy.mil/  
products\\_and\\_services/sb.html](https://www.navfac.navy.mil/products_and_services/sb.html)

FY19 Top 5 Small Business Execution- HAWAII	
NAICS	FY19 SB Awards (\$M)
236220: COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$191
561730: LANDSCAPING SERVICES	\$9.4
541330: ENGINEERING SERVICES	\$7.9
541310: ARCHITECTURAL SERVICES	\$4.9
238220: PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS	\$2.4

# NAVFAC OSBP MARIANAS



## Naval Facilities Engineering Command (NAVFAC) Marianas

**Mission:** We deliver mission ready facilities and services.

**Vision:** We are the Navy's facilities engineering professionals, committed to Navy, Marine Corps, Air Force, Army, and DOD Agency Combat Readiness.

Mr. Al Sampson

Assistant Deputy Director

(671) 339-7090

[albert.sampson@fe.navy.mil](mailto:albert.sampson@fe.navy.mil)

[https://www.navfac.navy.mil/](https://www.navfac.navy.mil/products_and_services/sb.html)

[products\\_and\\_services/sb.html](https://www.navfac.navy.mil/products_and_services/sb.html)

### FY19 Top 5 Small Business Execution- Marianas

NAICS	FY19 SB Awards (\$M)
236220: COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$121.6
561730: LANDSCAPING SERVICES	\$11
561210: FACILITIES SERVICES	\$9.5
562111: SOLID WASTE COLLECTION	\$7.1
237120: OIL AND GAS PIPELINE AND RELATED STRUCTURES CONSTRUCTION	\$6.1