

FREQUENTLY ASKED QUESTIONS

GENERAL FAQs

1. How can I inform the Innovation Cell about my solution in regards to a specific Enterprise Challenge (EC)?

Please feel free to submit your solution via the Enterprise Challenge Response form for evaluation. The assessment teams may contact you for follow-up information. You are also free to send us an inquiry at PEOEISInnovationCell@navy.mil.

2. I have a solution that the U.S. Navy might be interested in but it isn't covered by a current EC topic, how can I present it to the Innovation Cell?

The Innovation Cell is always interested in learning about promising solutions. We encourage industry to let us know about products and/or technologies even if they do not apply to current ECs by submitting an Educate the Navy form.

3. Can I submit more than five pages for my Enterprise Challenge Response? If I submit a title page and/or a table of contents does that count towards the 5 page maximum? Can I submit drawings and/or diagrams; will they count toward the page count?

Please submit a maximum of ten pages of technical, written content. The cover page and table of contents are not counted in the 10 page maximum. In addition to the ten written pages, you may include a maximum of five drawings or diagrams. As appropriate, please include links to additional resources, materials, and documentation you'd like us to see.

4. Will more ECs be released?

The Innovation Cell regularly evaluates the U.S. Navy's networking and security requirements. As new ECs are released, they will be announced on our website, social media, and FedBizOpps.



5. After responding to an EC, what are the next steps?

The Innovation Cell will evaluate the EC responses and may contact you for more information. You are also free to send an inquiry to PEOEISInnovationCell@navy.mil to learn more about the status of your EC response.

6. How long will it take to evaluate the responses?

It depends on the number of EC responses received, but roughly 1 to 3 months.

7. What is the end-game of the ECs?

All ECs represent a technical need of the U.S. Navy. The goal of the Innovation Cell is to comprehensively define the requirements for these technical needs, then develop and transition a quality solution to the network, and/or fleet, that addresses these requirements. Potentially, some of these could end with an open competition and contract award.

8. Can multiple companies collaborate on a response?

The Innovation Cell encourages companies to collaborate if it brings the best solution forward. We evaluate EC responses and proposed solutions, not the partnerships that deliver those responses.

9. How do collaborating companies submit responses? Together or separate?

We request that two or more companies collaborating on a submission opt for one company to sponsor the response for all those submitting. We can consider other submission options on a one-on-one basis as required. Please contact us at PEOEISInnovationCell@navy.mil if you have questions.

10. If I only have part of a solution, can I still propose?

Yes.

11. Can I provide a demonstration of my product and/or technology?

The first step is to submit an Enterprise Challenge Response or Educate Navy form. Following analysis of your submission, we may reach out for a demonstration of the technology.

12. Does the Innovation Cell have a test lab?

The Innovation Cell makes use of existing U.S. Navy test spaces.

13. How do I contact the Innovation Cell?

Please send questions and/or comments to PEOEISInnovationCell@navy.mil

14. How will the Innovation Cell protect my Intellectual Property (IP)?

The Innovation Cell will take all steps necessary to protect Vendor IP. As required, we will institute Non-Disclosure Agreements and Non-Compete Agreements to ensure your Intellectual Property is protected.

LOCATION BASED SERVICES ENTERPRISE CHALLENGE (EC) FAQs

1. This Navy effort appears to be addressing a specific technology gap in its current MDM (“Good for Enterprise”) capability. Is the Navy interested in receiving information regarding systems which do not currently integrate with that MDM, but can bridge the existing technology gap and provide additional valued services?

The Navy is interested in receiving information about any systems that can address the technology gap. All systems within the Navy have planned technical refreshes within their lifecycle, and the Navy welcomes any information about advantages that may be attainable during those refreshes. The NMCI mobility strategy requires only that MDM systems provide containerized application capabilities for mobile devices. Because of the short integration timeline and the difficulty in forecasting future system selection as a result of a technical refresh, this EC focuses on interoperability with the existing system as a proof of concept for the capability.

2. The Enterprise Challenge synopsis refers to “Secure, convenient access to manuals, government information, and applications.” Is this intended to allude to a cyber security focus or use case?

The Navy focus for this effort is on adding capabilities for increased efficiency and security within its workforce through location awareness for system policy and system management. In modern networks, security is always relevant, but submissions for this challenge should relate to Location Based Services nature of the technical challenge.

3. Is there a specific contact or team attached to this Enterprise Challenge?

The best way to ensure that you reach the correct contact for the team exploring this technology within the Innovation Cell is to register as an interested vendor following the process found on the Department of Navy PEO EIS Innovation Cell webpage: <http://www.secnav.navy.mil/innovation/inncell>
Please also submit your Enterprise Challenge response according to the process on the Federal Business Opportunities notice: <https://www.fbo.gov/index?id=ecbe39f68e446a582eeab9878b6b183b>
Attachments are located at the link provided in the “Additional Info” section of the notice.