As a way to assist your firm in determining how to best engage with us, first it is important to take the time to familiarize yourself with the information provided below about requirements handled by NAWCTSD and the primary ways in which NAWCTSD does business. This information will help to determine whether you feel you may be able to help us through either prime or subcontracting, and to assess what distinguishes your firm from others that provide similar products and services. The information found on our homepage as well as the Training and Simulation Industry Symposium (TSIS) information posted should be very helpful to you as you go about determining whether your capabilities are uniquely aligned to our needs. After reviewing, please feel free to contact us so we may seek to find a way forward to integrate your capabilities into our procurement opportunities.

ACQUISITION FORECAST
The following link is a briefing of our “Acquisition Forecast”; this briefing is provided annually at the TSIS (held each June) and updated again at the Inter-service/Industry Training, Simulation, Education Conference (I/ITSEC) which is held late Nov/early Dec each year. This document outlines the majority of NAWCTSD’s procurement opportunities that are or will become available within the next 2+ years.

www.navair.navy.mil/nawctsd/TSIS

PROCUREMENT ACQUISITION LEAD TIME
NAWCTSD hosts the Procurement Acquisition Lead Time (PALT) as a hybrid event in Research Park (unless held virtually) on the 2nd Tues of every other month. This is industry’s opportunity to increase awareness of pre-award procurement activity that is either ongoing or in the planning stages. The acquisition forecast covered by the TSIS slides in the link above serve as a basis for the verbal updates/Q&A at each PALT session. The schedule and attendance information for NAWCTSD PALT sessions are located at www.navair.navy.mil/nawctsd/PALT. Our partner service, U.S. Army PEO STRI and Army Contracting Command (ACC)-Orlando holds their PALT sessions monthly (2nd Tues of each month); see the following link for further information: https://acc.army.mil/contractingcenters/acc-orl/PALT_update.html

TEAM ORLANDO SMALL BUSINESS ROUND TABLE EVENT
During the months that both NAWCTSD and PEO STRI hold PALTs, there is often a Team Orlando Small Business Round Table Event (TOSBRT), which brings a variety of small business-relevant topics in front of our Industry Partners that chose to attend. These events are currently being held virtually. Topics and announcement of individual TOSBRTs are posted via www.sam.gov as well as on the Team Orlando LinkedIn account. Please reach out to NAWCTSD’s Small Business Deputy if you would like to recommend a topic for an upcoming event. Contact NAWCTSD Deputy for Small Business Programs: Ms. Leslie Faircloth – ORLO_NAWCTSD_Small_Business_US@navy.mil

HELPFUL LINKS
www.navair.navy.mil/nawctsd
www.simulationinformation.com
www.teamorlando.org
www.nclia.org/events
www.navair.navy.mil/nawctsd/node/411
www.itsec.org/Pages/default.aspx
www.sbir.gov/about/about-sbir
www.navytechtransfer.navy.mil
www.centralfloridatechgrove.org

BE CYBER SAVVY
Resources are available for small businesses to ensure compliance with cyber security. Take time to familiarize yourself with National Institute of Standards and Technology (NIST) Interagency Report 7621 “Small Business Information Security: The Fundamentals”, a guide written for small business owners not experienced in cyber security that explains the basic steps to be taken to better protect information systems. This guide is available at: https://nvlpubs.nist.gov/nistpubs/ir/2016/NIST.IR.7621r1.pdf

CYBERSECURITY MATURITY MODEL CERTIFICATION
Be aware that the Cybersecurity Maturity Model Certification (CMMC) requirements and recommendations are rapidly evolving. Please visit www.acq.osd.mil/cmmc/index.html for additional information, updates, draft documentation, FAQs and more.

PROJECT SPECTRUM
Another great resource for cyber readiness is Project Spectrum, the DoD Office of Small Business Programs (OSBP) supported initiative to help companies and institutions improve cyber readiness and comply with DoD CMMC requirements by providing, information, training, and risk assessments. www.projectspcetrum.io
ADDITIONAL CUTTING-EDGE TECHNOLOGY OPPORTUNITIES

SMALL BUSINESS INNOVATION RESEARCH
The Small Business Innovation Research (SBIR) program is a highly competitive program that encourages domestic small businesses to engage in Federal Research/Research and Development (R/R&D) that has the potential for commercialization. SBIRs are the primary contracting vehicle the Federal Government uses to fund small businesses to perform R/R&D projects.

For additional information about NAWCTSD SBIRs contact:
Mr. John Hodak – ORLO_PDRT@navy.mil

COOPERATIVE RESEARCH AND DEVELOPMENT AGREEMENTS
The Cooperative Research and Development Agreements (CRADA) is an agreement between one or more Federal laboratories, such as NAWCTSD, and one or more non-Federal entities to perform cooperative and mutually beneficial research and development in any area consistent with the Federal laboratory’s mission.

For additional information about NAWCTSD CRADAs contact:
Ms. Lisa Ouakil – ORLO_PDRT@navy.mil

PATENT AND SOFTWARE LICENSE AGREEMENTS
Research performed at Navy laboratories often results in the development of unique software and/or patented innovations of commercial value. These innovations are available for licensing to the private sector. Patent License Agreements (PLA) and Software License Agreements (SLA) are individually negotiated between representatives from the respective Navy laboratories and the prospective license.

For additional information about NAWCTSD License Agreements contact:
Ms. Lisa Ouakil – ORLO_PDRT@navy.mil

SMALL BUSINESS TECHNOLOGY TRANSFER PROGRAM
The Small Business Technology Transfer Program (STTR) facilitates the transfer of technology developed by Federal laboratories, such as NAWCTSD, through the entrepreneurship of a small business.

For additional information about NAWCTSD STTRs contact:
Mr. John Hodak – ORLO_PDRT@navy.mil

NAWCTSD RESEARCH AND TECHNOLOGY COMPENDIUM AND ROADMAP
The goal of the Compendium is to develop a plan for the future for DoD training and Human Performance technologies through the collective knowledge and imagination of Government, Industry and Academic partners.

For additional Information about the Research and Technology Compendium and Roadmap contact: ORLO_PDRT@navy.mil

STAY INFORMED ON UPCOMING EVENTS WITH LINKEDIN
Be sure to follow the following LinkedIn accounts to stay informed of upcoming events.

NAWCTSD
www.linkedin.com/company/nawctsd

TEAM ORLANDO
www.linkedin.com/company/team-orlando

CENTRAL FLORIDA TECH BRIDGE
www.linkedin.com/company/central-florida-tech-bridge

CENTRAL FLORIDA TECH GROVE
www.linkedin.com/company/cftechgrove

DOING BUSINESS WITH NAWCTSD
ADVERTISEMENT OF NAWCTSD PROCUREMENT OPPORTUNITIES

It is recommended you consistently monitor Contract Opportunities on SAM at www.sam.gov for announcements related to upcoming procurements expected to exceed $25K such as Requests for Information (RFIs), Sources Sought Notices (SSNs), Pre-solicitation, Notices, and Requests for Proposals (RFPs). To easily find NAWCTSD procurements, select “Contract Opportunities” from the SAM.gov homepage and enter keywords/program name or "N61340" in the search block. This will pull up a listing of all active postings that match your criteria. You may also uncheck the “Show active only” radio button under the search block to include archived data.

INFORMATION REGARDING NAWCTSD MULTIPLE AWARD ID/IQ CONTRACTS (MACs)

TRAINING SYSTEMS CONTRACT (TSC) IV
The work scope encompasses Training Systems design, development, production, test and evaluation, delivery, modification, and support. Included within this scope is complementary Instructional Systems Development (ISD) products and complementary Training Systems Support, which includes Interim Contractor Support (ICS) or Contractor Engineering & Technical Services (CETS) and provisioning for the Initial Support Period (ISP). Small Business set-asides are determined on an order-by-order basis.

FIELDED TRAINING SYSTEMS SUPPORT (FTSS) V
The work scope principally includes Contractor Operations and Maintenance Services (COMS) and Contractor Instructional Services performed on fielded training systems. There are two "Lots" under FTSS V, one for unrestricted procurements and one for small business set-aside procurements.

PILOT AND AIRCREW CURRICULUM REVISION & MAINTENANCE (PACRM)
The work scope includes the Pilot and Aircrew Curriculum revision and maintenance support, including revision, update and maintenance of curriculum to ensure currency and accuracy of content in support of flight training, education and training services for the U.S. Navy, U.S. Marine Corps, and Foreign Military Sales customers. Including the development of new lessons for curriculum that results from major Naval Air Training and Operating Procedures Standardization and Operational Flight Program upgrades to Naval Aircraft Type/Model/Series in support of Fleet Replacement Squadrons, Fleet Readiness Centers, Fleet Replacement Detachments, and Aircraft Weapons and Tactics schools.

MAC PRIME CONTRACTOR POCs
The identities of the prime contractors of the Multiple Award ID/IQ Contracts (MACs) referred to above along with their respective points of contact may be found at www.navair.navy.mil/nawctsd/node/441. Should any contact information prove to be less than current or should you have questions about this information, or would like more detailed information about any of the above MACs please let us know.

MONTHLY REPORTS ON NAWCTSD AWARDS OVER $100K
There are monthly reports on NAWCTSD awards over $100K posted here: www.navair.navy.mil/nawctsd/ContractObligations
See the bottom left hand side of the page with a listing of links to files for such awards in each month.