



DEPARTMENT OF THE NAVY
OFFICE OF THE ASSISTANT SECRETARY
(RESEARCH, DEVELOPMENT AND ACQUISITION)
1000 NAVY PENTAGON
WASHINGTON, DC 20350-1000

OCT 28 2014

MEMORANDUM FOR DISTRIBUTION

SUBJECT: Integrated Cost Analysis Team Support to Major Proposals

The attached Director, Defense Pricing memorandum of October 21, 2014 is endorsed and forwarded for your information and action, as appropriate. The memo:

- (1) Informs the DoD acquisition community that Integrated Cost Analysis Teams (ICATs) are available, across the Department of Defense, to provide dedicated business and technical pricing support of major proposals, and
- (2) Strongly encourages Contracting Officers and Program Managers to use ICATs to the full benefit of their contracts/programs.

The memorandum contains further details. My point of contact is
703-693-4076.

A handwritten signature in black ink that reads "John F. Couture".

John F. Couture
CAPT, SC, USN
Executive Director (Acting)
DASN (AP)

Attachment:
As stated

Distribution:
See next page

SUBJECT: Integrated Cost Analysis Team Support to Major Proposals



OFFICE OF THE UNDER SECRETARY OF DEFENSE

3000 DEFENSE PENTAGON
WASHINGTON, DC 20301-3000

OCT 21 2014

ACQUISITION,
TECHNOLOGY,
AND LOGISTICS

MEMORANDUM FOR COMMANDER, UNITED STATES SPECIAL OPERATIONS
COMMAND (ATTN: ACQUISITION EXECUTIVE)
COMMANDER, UNITED STATES TRANSPORTATION
COMMAND (ATTN: ACQUISITION EXECUTIVE)
DEPUTY ASSISTANT SECRETARY OF THE ARMY
(PROCUREMENT)
DEPUTY ASSISTANT SECRETARY OF THE NAVY
(ACQUISITION AND PROCUREMENT)
DEPUTY ASSISTANT SECRETARY OF THE AIR FORCE
(CONTRACTING)
DIRECTORS OF THE DEFENSE AGENCIES
DIRECTORS OF THE DOD FIELD ACTIVITIES

SUBJECT: Integrated Cost Analysis Team Support to Major Proposals

Integrated Cost Analysis Teams (ICATs) are providing dedicated business and technical proposal pricing support for customers across the Department by leveraging their direct knowledge through continuous evaluation of each contractor's estimating methodologies, cost models, overhead/labor rates, business systems, and prime/subcontractor proposal practices. The ICATs routinely coordinate with DCAA counterparts before, and throughout, the proposal analysis process to ensure effective communications and expectations for supporting the buying command are in place.

Further, ICATs engage with DCMA's Cost and Pricing Center for "mobile pricing" support as required (particularly for sub-tier supplier evaluations) as well as arranging for augmentation from the Navy Price Fighters, based on the scope of the acquisition. Ultimately, the ICATs are providing their DoD customers support from requirement development all the way through to negotiation.

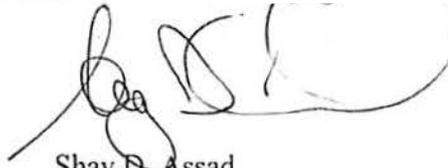
Over the past two years, DCMA has established ICATs at twelve major defense contractor locations:

- Northrop Grumman Aero Systems, Redondo Beach, CA
- General Atomics, Redondo Beach, CA
- Aircraft Propulsion Office – General Electric, Evendale, OH
- Boeing, Philadelphia, PA
- Boeing, St. Louis, MO
- Raytheon IDS, Tewksbury, MA
- Raytheon Missile Systems, Tucson, AZ
- Lockheed Martin Aero, Ft. Worth, TX
- Lockheed Martin Space, Denver, CO

- United Launch Alliance, Denver, CO
- Bell Helicopter, Ft. Worth, TX
- Sikorsky Aircraft, Stratford, CT

Contracting Officers and Program Managers are strongly encouraged to utilize these teams to the full benefit of the programs and contracts that you manage. The best way to initiate coordination with the ICAT is to begin discussions early on in the acquisition planning process to ensure resource coordination (for both prime and subcontract evaluations), to include audit support, is effectively planned by DCMA – through the assigned ICAT, across the industrial base.

Director of the DCMA Cost and Pricing Center is the point of contact for this effort. He can be reached at 571-521-1701 or

A handwritten signature in black ink, appearing to read 'Shay D. Assad', written over a horizontal line.

Shay D. Assad
Director, Defense Pricing