



FREQUENTLY ASKED QUESTIONS

1. How can I inform the Innovation Cell about my solution in regards to a specific Enterprise Challenge (EC)?

Please feel free to submit your solution via the Enterprise Challenge Response form for evaluation. The assessment teams may contact you for follow-up information. You are also free to send us an inquiry at PEOEISInnovationCell@navy.mil.

2. I have a solution that the U.S. Navy might be interested in but it isn't covered by a current EC topic, how can I present it to the Innovation Cell?

The Innovation Cell is always interested in learning about promising solutions. We encourage industry to let us know about products and/or technologies even if they do not apply to current ECs by submitting an Educate the Navy form.

3. Can I submit more than five pages for my Enterprise Challenge Response? If I submit a title page and/or a table of contents does that count towards the 5 page maximum? Can I submit drawings and/or diagrams; will they count toward the page count?

Please submit a maximum of ten pages of technical, written content. The cover page and table of contents are not counted in the 10 page maximum. In addition to the ten written pages, you may include a maximum of five drawings or diagrams. As appropriate, please include links to additional resources, materials, and documentation you'd like us to see.

4. Will more ECs be released?

The Innovation Cell regularly evaluates the U.S. Navy's networking and security requirements. As new ECs are released, they will be announced on our website, social media, and FedBizOpps.



5. After responding to an EC, what are the next steps?

The Innovation Cell will evaluate the EC responses and may contact you for more information. You are also free to send an inquiry to PEOEISInnovationCell@navy.mil to learn more about the status of your EC response.

6. How long will it take to evaluate the responses?

It depends on the number of EC responses received, but roughly 1 to 3 months.

7. What is the end-game of the ECs?

All ECs represent a technical need of the U.S. Navy. The goal of the Innovation Cell is to comprehensively define the requirements for these technical needs, then develop and transition a quality solution to the network, and/or fleet, that addresses these requirements. Potentially, some of these could end with an open competition and contract award.

8. Can multiple companies collaborate on a response?

The Innovation Cell encourages companies to collaborate if it brings the best solution forward. We evaluate EC responses and proposed solutions, not the partnerships that deliver those responses.

9. How do collaborating companies submit responses? Together or separate?

We request that two or more companies collaborating on a submission opt for one company to sponsor the response for all those submitting. We can consider other submission options on a one-on-one basis as required. Please contact us at PEOEISInnovationCell@navy.mil if you have questions.

10. If I only have part of a solution, can I still propose?

Yes.

11. Can I provide a demonstration of my product and/or technology?

The first step is to submit an Enterprise Challenge Response or Educate Navy form. Following analysis of your submission, we may reach out for a demonstration of the technology.

12. Does the Innovation Cell have a test lab?

The Innovation Cell makes use of existing U.S. Navy test spaces.

13. How do I contact the Innovation Cell?

Please send questions and/or comments to PEOEISInnovationCell@navy.mil

14. How will the Innovation Cell protect my Intellectual Property (IP)?

The Innovation Cell will take all steps necessary to protect Vendor IP. As required, we will institute Non-Disclosure Agreements and Non-Compete Agreements to ensure your Intellectual Property is protected.