



## FREQUENTLY ASKED QUESTIONS

**1. How can I inform the Innovation Cell about my solution in regards to a specific Enterprise Challenge (EC)?**

Please feel free to submit your solution via the [Enterprise Challenge Response form](#) for evaluation. The assessment teams may contact you for follow-up information. You are also free to send us an inquiry at [PEOEISInnovationCell@navy.mil](mailto:PEOEISInnovationCell@navy.mil).

**2. I have a solution that the U.S. Navy might be interested in but it isn't covered by a current EC topic, how can I present it to the Innovation Cell?**

The Innovation Cell is always interested in learning about promising solutions. We encourage industry to let us know about products and/or technologies even if they do not apply to current ECs by submitting an [Educate the Navy form](#).

**3. Can I submit more than five pages for my Enterprise Challenge Response? If I submit a title page and/or a table of contents does that count towards the 5 page maximum? Can I submit drawings and/or diagrams; will they count toward the page count?**

Please submit a maximum of five pages of technical, written content. The cover page and table of contents are not counted in the 5 page maximum. In addition to the five written pages, you may include a maximum of five drawings or diagrams. As appropriate, please include links to additional resources, materials, and documentation you'd like us to see.

**4. Will more ECs be released?**

The Innovation Cell regularly evaluates the U.S. Navy's networking and security requirements. As new ECs are released, they will be announced on our website, social media, and FedBizOpps.



**5. After responding to an EC, what are the next steps?**

The Innovation Cell will evaluate the EC responses and may contact you for more information. You are also free to send an inquiry to [PEOEISInnovationCell@navy.mil](mailto:PEOEISInnovationCell@navy.mil) to learn more about the status of your EC response.

**6. How long will it take to evaluate the responses?**

It depends on the number of EC responses received, but roughly 1 to 3 months.

**7. What is the end-game of the ECs?**

All ECs represent a technical need of the U.S. Navy. The goal of the Innovation Cell is to comprehensively define the requirements for these technical needs, then develop and transition a quality solution to the network, and/or fleet, that addresses these requirements. Potentially, some of these could end with an open competition and contract award.

**8. Can multiple companies collaborate on a response?**

The Innovation Cell encourages companies to collaborate if it brings the best solution forward. We evaluate EC responses and proposed solutions, not the partnerships that deliver those responses.

**9. How do collaborating companies submit responses? Together or separate?**

We request that two or more companies collaborating on a submission opt for one company to sponsor the response for all those submitting. We can consider other submission options on a one-on-one basis as required. Please contact us at [PEOEISInnovationCell@navy.mil](mailto:PEOEISInnovationCell@navy.mil) if you have questions.

**10. If I only have part of a solution, can I still propose?**

Yes.

**11. Can I provide a demonstration of my product and/or technology?**

The first step is to submit an [Enterprise Challenge Response](#) or [Educate Navy form](#). Following analysis of your submission, we may reach out for a demonstration of the technology.

**12. Does the Innovation Cell have a test lab?**

The Innovation Cell makes use of existing U.S. Navy test spaces.

**13. How do I contact the Innovation Cell?**

Please send questions and/or comments to [PEOEISInnovationCell@navy.mil](mailto:PEOEISInnovationCell@navy.mil)

**14. How will the Innovation Cell protect my Intellectual Property (IP)?**

The Innovation Cell will take all steps necessary to protect Vendor IP. As required, we will institute Non-Disclosure Agreements and Non-Compete Agreements to ensure your Intellectual Property is protected.